

HUDSON VALLEY FEDERAL CREDIT UNION

# 2007 ANNUAL REPORT

### HUDSON VALLEY FEDERAL CREDIT UNION

Our Mission

To excel in meeting the financial needs of our members and to maintain a sound financial position.

Our Vision

We are the Hudson Valley's first choice for a lifetime financial services partner.

Chairman and President's Message

Plan. Prepare. Prosper.

Mary D. Madden

President and Chief

Executive Officer

T. S. Jones

Chairman

Despite a challenging national economy and a year in which many financial institutions struggled economically, 2007 was another successful year for Hudson Valley Federal Credit Union. Members relied on Hudson Valley Federal Credit Union for affordable savings and loan products. Deposits increased by 9.1 percent from 2006 to \$2.023 billion. Loans grew by nearly \$60 million, an increase of 3.6 percent from 2006. Net membership grew by more than 13,000. As membership continues to rise, satisfaction at Hudson Valley Federal Credit Union remains strong. According to our annual survey, 96.4 percent of our members are very satisfied or satisfied with the service they receive at the credit union.

Our ability to prosper is the result of careful planning and meticulous preparation.



#### Planning for Greater Member Accessibility

We understand the value members place on convenience and personal service. As a result, we are continually enhancing our delivery channels. As a community chartered credit union, we strive to have a local presence in the areas where we serve. Our ongoing branch expansion plan is making that a reality. We increased our visibility in Orange County with the opening of the credit union's new Middletown branch in May, 2007. As a fast growing and dynamic part of the Hudson Valley, Middletown is an ideal community to introduce affordable financial services. In December, 2007, our existing Newburgh branch was replaced with one nearly twice its size. This new branch is large enough to accommodate our growing membership and enhance member service.

Hudson Valley Federal Credit Union will open more branches over the next several years to alleviate volume from busy locations and to enter new markets. Members are pleased with the service enhancements resulting from the new Middletown, Pleasant Valley, and downtown Poughkeepsie branches. In 2008, new branches are also planned for Beacon, New Windsor, and the town of Ulster.

To add to the convenience of joining the credit union, new membership can now be established completely online. In 2008, Hudson Valley Federal Credit Union will introduce a redesigned website to improve navigation and expand our online offerings to make it easier to manage your finances.

While we open new facilities to serve members, our growth necessitates more space for administrative purposes. In 2008, approximately 200 employees will relocate to our new operations center at 37 Boardman Road in Poughkeepsie. This facility will provide additional space to accommodate the support staff necessary to maintain quality member service. Our headquarters building and the Poughkeepsie branch located at Barnegat Road will remain open.

Chairman and President's Message, continued

#### Preparing for Future Needs

Obtaining input from our membership is a key component in helping you prepare for the future. In the first quarter of 2008, Hudson Valley Federal Credit Union established member advisory boards to help us capitalize on our strengths and identify areas for improvement. The advisory boards are representative of all different life stages. They help us better understand and address your unique needs by providing us with product and service ideas on how we can serve you better.

Education is one of the best ways that we can help our members thrive financially. In 2007, HVFCU Financial Services conducted seminars for hundreds of attendees on topics such as retirement planning. To help our membership prepare for one of life's most significant purchases, seminars also were offered on first time home buying, getting your house ready to sell, and understanding your credit score. Members can expect more of these types of forums in 2008.



#### Prospering at Hudson Valley Federal Credit Union

Besides education, we brought members a host of new products and financial opportunities in 2007. We offered the AddVantage Certificate Account that allowed members to add funds to it in order to increase the return. The Triple Bump Certificate gave members the peace of mind in knowing that their rate would increase if market rates moved upward. In 2008, Hudson Valley Federal Credit Union will introduce similar products that provide members with greater flexibility in managing their finances.

In recognition of a successful year, we made available a special 5.50 percent 5-month Certificate Account in the fourth quarter of 2007. The response from members was very positive, with more than 12,000 Certificate Accounts opened.

Also in 2007, we introduced our new series of Visa Platinum Credit Cards that offers more options to better meet your needs. These new cards provide you with cash rewards, travel and merchandise rewards, or a low rate.

Throughout 2007, Hudson Valley Federal Credit Union offered a Home Equity Loan with rates as low as 5.99 percent to help members improve their home or make a major purchase.

Hudson Valley Federal Credit Union observes its 45th anniversary in 2008. We are proud of this milestone and excited to help future generations. Some of your fellow members are highlighted in the upcoming pages of this Annual Report. We've shared their stories with you because they demonstrate the reasons why Hudson Valley Federal Credit Union was created and what our mission is to this

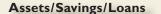
Staying in touch with members like Bob Costa is always a priority for Chairman T. S. Jones.

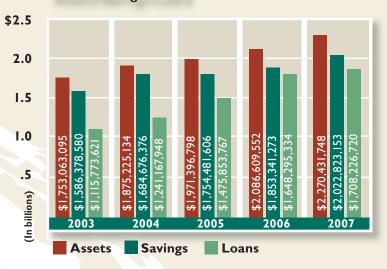


day—to excel in meeting the financial needs of our members and to maintain a sound financial position.

We will continue to be relentless in making every interaction you have with us—whether in person, by phone, or online—excellent and consistent. On behalf of all unpaid professionals and credit union employees, thank you for making Hudson Valley Federal Credit Union your partner in helping you plan, prepare, and prosper.

**T. S. Jones** Chairman Mary D. Madden President and Chief Executive Officer





#### Net Worth Ratio as a Percentage of Total Assets



Member Richard Smczynski shares a comment with Chairman T. S. Jones during a branch visit.

Treasurer's Report

I am pleased to report that Hudson Valley Federal Credit Union is financially safe and sound and well positioned for continued future growth. We had a strong 2007, seeing asset, savings, loan and membership growth despite increasing challenges presented by the U.S. economy. The chart on this page details the year over year growth in each of these categories. It also shows that our net worth is well over 10 percent of assets.

As reported by the National Association of Federal Credit Unions, "... the second half of 2007 was strongly influenced by instability in the housing and financial markets, which resulted in declining home equity, tighter credit conditions, record high foreclosures, weaker consumer confidence, and a softening job market." Lagging automobile sales further compounded these difficult conditions. Increases in real estate taxes along with the costs of energy and food placed additional pressure on many household budgets.

Despite the economic uncertainties, Hudson Valley Federal Credit Union's financials were managed in the same consistent manner as always. For instance, we:

- Kept our investment portfolio broadly diversified.
  - Avoided high-risk items.
  - Extended the duration of our portfolio to include higher interest investments as
    - opportunities occurred.

This long-term view has served us well and is supported by our continued growth.

> **David S. Bagley** Treasurer

**Tyrone E. Muse II** Chief Financial Officer

|                | 2007      | 2006      | % Growth |
|----------------|-----------|-----------|----------|
| Total Assets   | \$2.270 B | \$2.087 B | 8.8%     |
| Member Savings | \$2.023 B | \$1.853 B | 9.1%     |
| Member Loans   | \$1.708 B | \$1.648 B | 3.6%     |
| Member Growth  | 200,296   | 187,140   | 7.0%     |

Net Worth at the end of 2007 was 10.61% of Total Assets B=Billions

Current economic conditions may present opportunities for the credit union's growth. We did not write any sub-prime mortgages and consequently suffered none of the losses incurred by other financial institutions. As a result, we believe that our loan portfolio will increase as other institutions tighten their credit requirements and borrowers look to alternatives such as Hudson Valley Federal Credit Union. At the same time, our financial stability will allow us to offer highly competitive rates on all our products. HVFCU Financial Services, our resource for members looking for financial planning and investment services, is well prepared to guide members during these difficult economic conditions.

Rest assured, you have elected a very responsible Board of Directors that has assembled a knowledgeable and reliable management team and staff. We will continue to focus on member needs while implementing safe and sound fiduciary principles. During our 44-year history, the credit union has weathered other volatile economic periods. We are confident that we have the right plans and the right people in place to continue to prosper in the years ahead. With your support, we will remain the premier financial institution of the Hudson Valley and a financial institution you can rely on.

**David S. Bagley** 

Treasurer Nound S. Bagley

Plan. Prepare. Prosper.

Jupervisory Committee Report

Plan. Prepare. Prosper.

The Supervisory Committee is composed of five member volunteers appointed by the Hudson Valley Federal Credit Union Board of Directors. As a committee, we are responsible for ensuring that Hudson Valley Federal Credit Union's Board of Directors and management meet required financial reporting objectives and establish practices and procedures sufficient to safeguard members' assets. The Supervisory Committee, supported by the Internal Audit Department, provides an independent evaluation of the safety and soundness of Hudson Valley Federal Credit Union's operations and activities. We work continuously with the Internal Audit Department, the external auditors, and the regulatory examiners to ensure compliance with the Federal Credit Union Act, the rules and regulations of the National Credit Union Administration (NCUA), and our bylaws.

An important committee responsibility is to ensure that an independent audit of Hudson Valley Federal Credit Union's financial condition is conducted on an annual basis. To accomplish this oversight function, the committee has retained the certified public accounting firm of McGladrey & Pullen, LLP, to perform the 2007 audit of the financial statements. The committee reviews with the internal and

external auditors aspects of the audits completed, evaluations of internal controls, and the overall quality of the credit union's financial reporting throughout the year.

The Supervisory Committee also acts as the ombudsman for you to assure that all members are treated fairly by maintaining open communication with our membership. Please contact us if you need assistance with an issue that could not be resolved through normal channels.

Based on the results of the NCUA examination, work performed by our Internal Audit Department, outside auditors and consultants, it is the Supervisory Committee's opinion that Hudson Valley Federal Credit Union continues to be financially strong and well managed, with sound policies and procedures. We believe that the credit union is prepared to allow our membership to prosper.

Following the guidance of the Federal Financial Institutions Examination Council, Hudson Valley Federal Credit Union introduced Multi-Factor Authentication this past year to provide a more secure environment for our Internet banking users. It also provides you with a way to confirm the identity of the Hudson Valley Federal Credit Union website.

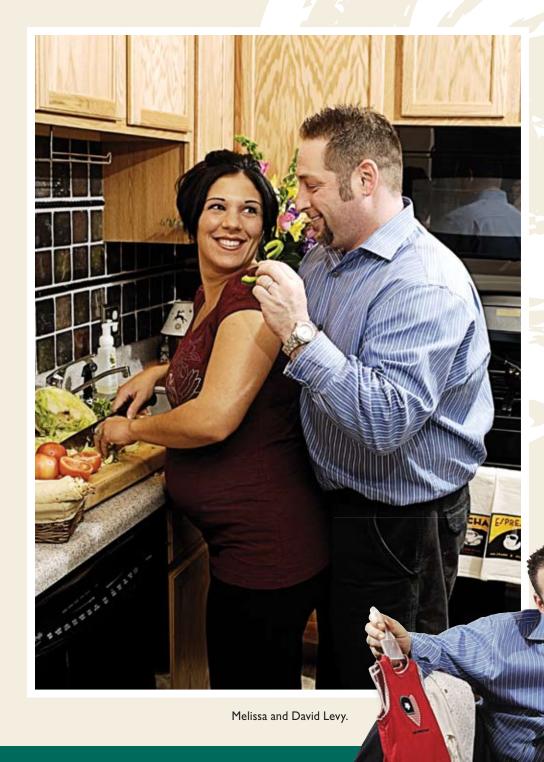
The Supervisory Committee thanks the Board of Directors, management, and staff of the credit union for their continued support of our mission to maintain fiscal soundness. It is our pleasure to serve the members of the Hudson Valley Federal Credit Union.

> William J. Mulvey Chair

Jillian Meelun

**Lorraine M. Heneka** Director of Internal Audit

> William J. Mulvey Chair



### **RECIPE FOR SUCCESS**

Expectant parents Melissa and David Levy are moving forward in life with a little help from their credit union. Melissa is an Executive Chef who insists on quality in her profession. David, a Project Executive, depends on it. "We know that Hudson Valley Federal Credit Union adheres to the same strict principles for their products and services," says Melissa.

"We've taken full advantage of credit union membership to save a lot of money over the years," comments Melissa. For example, when Melissa and David were ready to buy their first home, they chose one of the credit union's many affordable mortgage programs. They worked closely with one of the credit union's experienced Mortgage Consultants to guide them through the process.

With the impending birth of their daughter, saving money has taken on even more significance, which is why the Levys capitalize on the credit union's many special certificate offers. Melissa and David also enjoy the convenience of managing their accounts online, and the personal attention they receive at the Poughkeepsie branch.

Melissa and David love the peace of mind they receive from using Hudson Valley Federal Credit Union for all their financial needs. "The credit union is fantastic," says David. "We would never go anywhere else!"



### SPREAD THE WORD

Eukydis (Koody) Webb sticks with a good thing when he finds it. The Harlem, NY, native arrived in the Hudson Valley in 1999 and never left. After graduating from Dutchess Community College and Marist College, an internship at KISS 96.1 FM radio turned into a permanent gig. Today, he is one of the area's hottest radio personalities, entertaining thousands of listeners most weekday mornings and weekends.

Koody's inclination to stay with something that works is the reason he does his banking at Hudson Valley Federal Credit Union. "I used to be a bank customer," admits Koody, "but there were always problems and mistakes. That's when I turned to Hudson Valley Federal Credit Union. They're fast, efficient, and problem free. I tell all my friends about how great the credit union is and urge them to open accounts there," states Koody. He even opened an account for his newborn daughter earlier this year.

Being a radio personality certainly has its glamorous aspects. But they don't come without hard work. That's why Koody uses online banking whenever he can't get to a branch close to the radio station. "Online banking is so simple and easy to use," says Koody.

"I'll tell anyone who'll listen," notes Koody, "Hudson Valley Federal Credit Union is really cool!"

Koody Webb of KISS 96.1 FM.

SUNDAY COMICS



### LIKE FATHER, LIKE SON

Yogendra Singh appreciates consistency. He opened his first account as an IBM employee and has relied on Hudson Valley Federal Credit Union ever since. "I like the range of products the credit union provides," he explains. "There is always something available for me when I need it." Yogendra has financed all of his cars with the credit union in his 35 years of membership. He also turned to us for an equity loan when he needed to make improvements to his home.

Yogendra enjoys sharing his knowledge and interests with his son, Dhruv. In addition to an appreciation for chess and tennis, Yogendra has also passed on to Dhruv the value of credit union membership. When Dhruv was ten years old, Yogendra brought him to the credit union to open an account. Dhruv is now a senior at Harvard University and will graduate in June with a degree in Economics. Even though he's away at school, Dhruv still relies on the credit union for his financial needs.

"Hudson Valley Federal Credit Union is helping my son and I prepare for life's financial opportunities and challenges," says Yogendra.

Yogendra Singh and son, Dhruv.



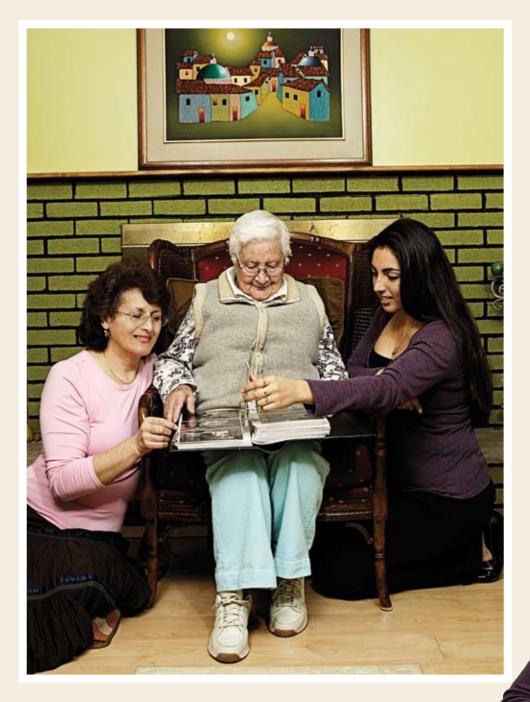
### WIRED FOR SUCCESS

Whether it's an event for 25 or 25,000, David Hendrickson's livelihood depends on thorough planning and preparation. He is President of Signet Staging, a LaGrangeville, NY, based company responsible for the audio, visual, and staging details for Fortune 500 corporate meetings, press events, and trade shows throughout the U.S.

David thrives on the complexity that's involved in setting the stage for an upcoming production. He and the staff at Signet Staging spend countless hours behind the scenes to ensure that each event is flawlessly executed. The ability to effectively plan and prepare can mean the difference between success and potential disaster. In business since 1989, David knows that paying attention to every detail can result in ongoing business opportunities. It's that same attention to detail that originally led David to the credit union.

Signet Staging has multiple business accounts with the credit union including checking, savings, a line of credit, and equipment loans. "Hudson Valley Federal Credit Union knows us and our business," says David. "They're always there when we need them."





Jackie Mayorga (far right) with mother, Gloria Mayorga, and grandmother, Gloria Jarrin.

## FINANCIAL START IN LIFE

Jackie Mayorga is making her family very proud. As a recent graduate of SUNY New Paltz with a degree in elementary education, Jackie is pursuing her dream of becoming a teacher. She is currently working as a substitute teacher and plans to secure a full-time teaching position. Many of her evenings are spent preparing for the next day's classes.

Hudson Valley Federal Credit Union helped Jackie finance her education and the added expense of supplies and books. She knows that the financial decisions she makes as a young adult will establish the foundation for future creditworthiness. The credit union is helping Jackie make the right choices with her first credit card and auto loan.

For Jackie, being able to access her credit union conveniently and easily is critical. "The credit union's extended hours allow me to have the time to get money and cash a check," says Jackie. "I also use online banking to manage my accounts."

Three generations of Jackie's family are credit union members. "My family and I use Hudson Valley Federal Credit Union because we know we always get the attention and help we need to get ahead in life," states Jackie.



### A FAMILY AFFAIR

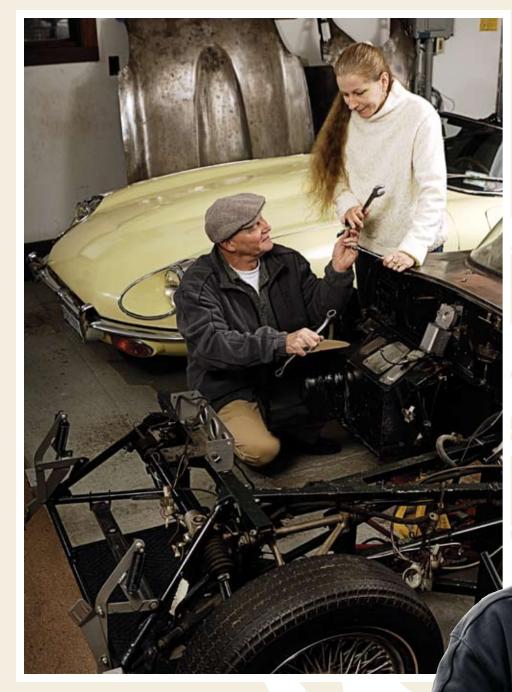
Bill and Miao-Chen Chin love their credit union. Over the years, the Wappingers Falls, NY, residents have turned to Hudson Valley Federal Credit Union repeatedly for their financial needs.

Member service at the credit union is what keeps them loyal members. "I use the Hollowbrook branch for my business. The credit union employees there are great—and so friendly," enthuses Bill. "They're the reason why I bank with Hudson Valley Federal Credit Union." It's also the reason why Bill and Miao-Chen introduced their son, Henry, to the credit union. Henry, who lives in Pennsylvania, keeps in touch with his accounts through online banking, and uses surcharge-free ATMs to access cash whenever he needs it.

Bill and Miao-Chen enjoy their relationship with the credit union. "Belonging to the credit union is different than belonging to a bank," says Bill. "With Hudson Valley Federal Credit Union we're people first. Membership counts for a lot."

Knowing that his finances are well protected with Hudson Valley Federal Credit Union affords Bill the opportunity to spend as much time as possible practicing his favorite diversion—golf.

Bill and wife, Miao-Chen Chin.



### ROAD MAP TO RETIREMENT

Ray and Nancy Gilman are enjoying life on their terms. Newly retired, they are learning to adjust to a new routine that affords them more opportunities to pursue their favorite pastimes.

Ray now has more time to devote to restoring luxury cars, including his 1967 XKE Jaguar Coupe. Nancy can spend more time volunteering at the Catskill Animal Sanctuary and gardening on their 13-acre property. They also look forward to traveling.

HVFCU Financial Services helped Ray and Nancy to realize their dream of retiring early. "Our goal was to live life simply, without all the stress that comes with a full-time career," states Nancy. "We started planning for retirement about 10 or 15 years ago. Our objective was to work hard, save money, and retire early so we could enjoy life."

The credit union has helped Ray and Nancy prosper since they first joined in the 1970's. "We've used Hudson Valley Federal Credit Union many times over the years because it's convenient and they always have better rates than the banks," says Nancy.

Ray and Nancy Gilman and their pet, Kit.



Mid-Hudson Children's Museum firefighters (clockwise from back) Micaelah, Isabella, Jeremy, Terry, and Zoe.

### GOOD NEIGHBOR POLICY

The Hudson Valley is a region rich in history, culture, and natural beauty. Among other things, residents also have access to exceptional health care, a diverse local economy, and excellent educational resources. In addition to providing quality financial services, Hudson Valley Federal Credit Union participates in many endeavors that complement and strengthen the quality of life in our region.

The credit union makes donations to numerous charitable, social, cultural, and civic causes. Some of these include the Alzheimer's Association, the Leukemia and Lymphoma Society, the United Way, Dutchess County Economic Development Corporation, the Community Foundation of Orange and Sullivan County, and the Mid-Hudson Children's Museum.

Support for the community goes well beyond cash endowments. It also includes the personal participation and labors of Hudson Valley Federal Credit Union staff involved with the credit union's Community Involvement Committee. These employees donated more than 2,000 hours of their time in 2007 to support organizations such as Big Brothers and Big Sisters, the Special Olympics, the American Red Cross, and Meals on Wheels.

> Just as the credit union provides members with products and services to help them plan, prepare, and prosper financially, Hudson Valley Federal Credit Union's outreach is similar in focus—helping the overall community continue to be one of America's most outstanding places to call home.

> > Member Pat Hall and HVFCU employee Karen Nolen, Meals on Wheels volunteers.

Consolidated Aatements of Ginancial Condition

December 31,

|   | 2007   | 200  |
|---|--|--|
| Assets  |  |  |
| Cash and cash equivalents   | \$33,287,029   | \$34,937,26  |
| Investments   | 464,693,309  | 349,589,96   |
| Loans to members  | I,708,226,720  | l,648,295,33   |
| Allowance for loan losses   | (11,071,398)   | (10,609,856  |
| Accrued interest receivable   | 8,799,305  | 7,589,56   |
| Prepaid expenses  | 3,350,032  | 3,178,93   |
| Property and equipment, net   | 22,461,315   | 19,147,64  |
| NCUSIF deposit  | I 6,803,442  | 15,917,50  |
| Other assets  |  | 18,563,20  |
| Total Assets  | \$2,270,431,748  | \$2,086,609,55   |
| Members' savings accounts:  |  |  |
| 0   | \$398,209,938  | \$405,369,79   |
| Members' savings accounts:<br>Regular Savings<br>Checking   |  |  |
| Regular Savings   | 223,869,698  | \$405,369,79<br>223,465,72<br>295,590,91   |
| Regular Savings<br>Checking   | 223,869,698<br>275,437,876   | 223,465,72<br>295,590,91   |
| Regular Savings<br>Checking<br>Money Market   | 223,869,698<br>275,437,876<br>176,368,360  | 223,465,72<br>295,590,91<br>160,109,00   |
| Regular Savings<br>Checking<br>Money Market<br>IRAs   | 223,869,698<br>275,437,876<br>176,368,360<br>929,375,109   | 223,465,72<br>295,590,91<br>160,109,00<br>756,575,67   |
| Regular Savings<br>Checking<br>Money Market<br>IRAs<br>Certificate Accounts   | 223,869,698<br>275,437,876<br>176,368,360<br>929,375,109<br><u>19,562,172</u><br>2,022,823,153                                       | 223,465,72<br>295,590,91<br>160,109,00<br>756,575,67<br>12,230,15  |
| Regular Savings<br>Checking<br>Money Market<br>IRAs<br>Certificate Accounts<br>Business Accounts  | 223,869,698<br>275,437,876<br>176,368,360<br>929,375,109<br><u>19,562,172</u><br>2,022,823,153                                       | 223,465,72   |
| Regular Savings<br>Checking<br>Money Market<br>IRAs<br>Certificate Accounts<br>Business Accounts<br>Total members' savings accounts   | 223,869,698<br>275,437,876<br>176,368,360<br>929,375,109<br><u>19,562,172</u><br>2,022,823,153<br><u>17,379,668</u>                  | 223,465,72<br>295,590,91<br>160,109,00<br>756,575,67<br><u>12,230,15</u><br>1,853,341,27<br><u>18,492,24</u> |
| Regular Savings<br>Checking<br>Money Market<br>IRAs<br>Certificate Accounts<br>Business Accounts<br>Total members' savings accounts<br>Accrued expenses and other liabilities | 223,869,698<br>275,437,876<br>176,368,360<br>929,375,109<br><u>19,562,172</u><br>2,022,823,153<br><u>17,379,668</u><br>2,040,202,821 | 223,465,72<br>295,590,91<br>160,109,00<br>756,575,67<br>12,230,15<br>1,853,341,27                            |

Consolidated Ratements of Income

Years Ended December 31,

| Interest income:                                    | 2007               | 2006         |
|---|--------------------|--------------|
| Loans   | \$109,835,457      | \$99,018,227 |
| Investments   | 17,784,494         | 12,352,339   |
| Total interest income                               | <u>127,619,951</u> | 111,370,566  |
| Interest expense:                                   |                    |              |
| Members' savings accounts                           | 62,307,686         | 49,896,460   |
| Borrowed funds                                      | 345                | 29,091       |
| Total interest expense                              | <u>62,308,031</u>  | 49,925,551   |
| Net interest income                                 | 65,311,920         | 61,445,015   |
| Provision for loan losses                           | 9,567,596          | _9,561,338   |
| Net interest income after provision for loan losses | <u>55,744,324</u>  | <u> </u>     |
| Non-interest income:                                |                    |              |
| Gain on sale of assets                              | 756,714            | 451,041      |
| HVFCU Financial Services income                     | 2,444,267          | 1,981,857    |
| Other   | 18,142,796         | 16,590,267   |
| Total non-interest income                           | 21,343,777         | 19,023,165   |
| Non-interest expenses:                              |                    |              |
| Compensation  | 23,611,913         | 20,849,119   |
| Office operations                                   | 12,143,606         | 12,020,465   |
| Loan servicing                                      | 8,481,220          | 9,734,930    |
| Employee benefits                                   | 6,792,182          | 7,664,138    |
| Office occupancy                                    | 4,535,034          | 3,197,047    |
| Marketing   | 2,352,243          | 1,995,626    |
| Professional and outside services                   | 1,884,923          | 1,708,011    |
| Supervisory Committee/Internal Audit                | 645,538            | 612,037      |
| Travel, conferences and training                    | 434,776            | 395,962      |
| Federal operating fee                               | 237,030            | 230,185      |
| Members' insurance                                  | 187,934            | 210,099      |
| Association dues                                    | 162,927            | 136,281      |
| Directors' expense                                  | 74,687             | 73,850       |
| Annual Meeting/election                             | 46,519             | 20,511       |
| Miscellaneous                                       | 39,145             | 19,455       |
| Cash over and short                                 | 13,816             | 2,287        |
| Total non-interest expenses                         | 61,643,493         | 58,870,003   |
| Net income  | \$15,444,608       | \$12,036,839 |

Plan. Prepare. Prosper.

15

Board Committees

#### Annual Meeting

Larry J. Prescott, Chair Maryelen H. Brown Kathryn A. Ferrusi Stephen M. Nikitas

#### **Asset Liability** Management

David S. Bagley, Chair Mary D. Madden Tyrone E. Muse II Nancy M. Palatucci Larry J. Prescott Henry J. Rodgers, Jr.

#### **Benefits Review**

Larry J. Prescott, Chair Conrad A. Barile William C. Davis Rohit Jani

#### **Branch Expansion**

Takao Inouye, Chair Joseph E. Eppich Mary D. Madden Nancy M. Palatucci Anton L. Rohrmeier

#### Compensation

and Resource Management Takao Inouye, Chair

David S. Bagley Bonnie R. Rowen

#### **Headquarters Review**

Joseph E. Eppich, Chair David S. Bagley Conrad A. Barile Werner H. Lackner Mary D. Madden Anton L. Rohrmeier

#### Nominating

Lawrence J. Boland, Chair Takao Inouye Perry Lambeth Joan Lewis

#### **Policy Review**

T. S. Jones, Chair Conrad A. Barile Noreen E. Hennessy Joan Lewis William Ma Bonnie R. Rowen

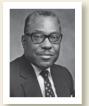
#### **Supervisory Committee**

William J. Mulvey, Chair Kathleen A. Dispensa, Secretary Stephen M. Caswell, Member Noreen E. Hennessy, Member Nancy Kappler-Foster, Member

**CUSERVE Board of Directors** Henry J. Rodgers, Jr., Chair

Takao Inouye, Vice Chair Mary D. Madden, Secretary/Treasurer

Board of Directors







T. S. Jones Chairman

Joseph E. Eppich Ist Vice Chairman

Takao Inouye 2nd Vice Chairman



David S. Bagley Treasurer



Noreen E. Hennessy Director

Director



Bonnie R. Rowen Director

In Memory of Ruth Graham 1936-2007

> Credit Union Committee Member and Director 1991-2006





Henry J. Rodgers, Jr. Larry J. Prescott Secretary

Assistant Treasurer

Werner H. Lackner



#### Senior Management

Mary D. Madden, President and Chief Executive Officer Tyrone E. Muse II, Chief Financial Officer Donald W. Evans, Vice President, Lending Sandra R. Ludlum. Vice President. Branch Administration and Information Center Stephen M. Nikitas, Vice President, Marketing Anton L. Rohrmeier. Vice President, Operations and Risk Mitigation Jane K. Winter, Vice President, Human Resources and Training Derrik R. Wynkoop, Vice President, Retail Delivery Lorraine M. Heneka. Director, Internal Audit

#### Branches

4 Tucker Drive, Arlington 449 Route 9. Dutchess Mall. Fishkill 415 Route 376, Hopewell Junction 4011 Albany Post Road, Hyde Park Route 211, Fairgrounds Plaza, Middletown 953 Route 300, Newburgh 12 North Avenue, Pleasant Valley I Civic Center Plaza. Poughkeepsie 159 Barnegat Road, Poughkeepsie 11 Marshall Road. Hollowbrook Office Park. Wappingers Falls IBM Buildings 320, 330, 416,705\*

\*Employee accessible only

#### **HVFCU ATMs**

All HVFCU branches Adams Fairacre Farms. Route 44, Poughkeepsie Blue Cross/Blue Shield, Middletown\* Gap/Old Navy Distribution Center, Fishkill\* Mohonk Mountain House, New Paltz 1810 South Road, Nine Mall, Wappingers Falls Poughkeepsie IBM Buildings 052, 416, 705\* East Fishkill IBM Buildings 300, 320. 323\* Vassar Brothers Medical Center, Poughkeepsie

\*Employee accessible only

#### 24-Hr Drive-up ATMs

Arlington, Fishkill, Hopewell Junction, Hyde Park, Middletown, Newburgh, Poughkeepsie, and Pleasant Valley branches Bridgeview Plaza, Route 9W, Highland CVS Plaza, Route 44 and West Road, Pleasant Valley 1810 South Road, Nine Mall, Wappingers Falls

#### Telephone

845-463-3011 800-468-3011 (within US)

Online Services hvfcu.org

Mailing Address 159 Barnegat Road, Poughkeepsie, NY 12601

We never forget wby you invest.<sup>∞</sup>
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HVFCU | F | N A N C | A L
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at Hudson Valley Federal Credit Union

Investments are not deposits, are not obligations of the credit union, are not NCUA insured, have no credit union guarantee, are not guaranteed by any federal government agency, or by any affiliated entity. Investments involve risks, including the possible loss of principal. HVFCU Financial Services Consultants are registered representatives of, and securities and insurance products are offered through, LPL Financial and its affiliates, Member FINRA/SIPC.

LPL Financial representatives offer access to trust services through The Private Trust Company N.A., an affiliate of LPL Financial.

#### Insurance Agency of the Hudson Valley at A Hudson Valley

The Insurance Agency of the Hudson Valley provides property and casualty insurance.



159 Barnegat Road, Poughkeepsie, NY 12601

### **Annual Meeting**

April 9, 2008, 7:00 pm The Grandview, 176 Rinaldi Boulevard, Poughkeepsie



Dave Price, weather anchor and feature reporter for CBS News' *The Early Show*, returns to his native Poughkeepsie as our guest speaker.

Directions to the Grandview and complimentary shuttle bus information are available online at hvfcu.org—or contact any branch.

Great Door Prizes!